MEDICAL SYSTEM NETWORK Co., Ltd.

Second Quarter of Fiscal Year Ending March 2020 First Section of Tokyo Stock Exchange; Securities Code: 4350

Data Book

(November 7, 2019)



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% Furthermore, this report is not prepared for the purposes of investment solicitation. Readers are responsible for their own judgement in any decision regarding investments.

1. Consolidated Statement of Income and Comprehensive Income

(1) Consolidated Statement of Income

					(million yen)	
	FY3/2018	FY3/2		FY3/2020		
	2nd Quarter	-	2nd Quarter		2nd Quarter	
	4/2017~9/2017	4/2018~		4/2019~9/2019		
			YoY Change		YoY Change	
Net sales	46,552	47,560	1,007	52,216	4,656	
(YoY)	7.3%	2.2%	-	9.8%	-	
Cost of sales	28,443	29,672	1,229	32,397	2,724	
(% of Net sales)	61.1%	62.4%	-	62.0%	-	
Gross profit	18,109	17,887	∆221	19,819	1,932	
(YoY)	10.0%	∆1.2%	-	10.8%	-	
(% of Net sales)	38.9%	37.6%	_	38.0%	-	
SG&A expenses	16,837	17,410	572	19,022	1,612	
(% of Net sales)	36.2%	36.6%	—	36.4%	-	
Labor costs	9,925	10,363	437	11,086	722	
Depreciation	506	497	∆9	538	41	
Amortization of goodwill	526	564	38	604	39	
Operating profit	1,271	476	∆794	796	319	
(YoY)	131.5%	∆62.5%	-	67.1%	-	
(% of Net sales)	2.7%	1.0%	_	1.5%	-	
Non-operating profit	139	119	∆20	156	37	
Interest income and Dividend income	4	5	1	5	△0	
Other	134	113	△21	151	37	
Non-operating expenses	137	157	19	168	11	
Interest expenses	102	117	14	124	7	
Other	34	39	4	43	3	
Ordinary profit	1,272	438	∆834	784	346	
(YoY)	134.6%	△65.5%	-	78.9%	_	
(% of Net sales)	2.7%	0.9%	_	1.5%	-	
Extraordinary income	13	11	∆2	33	21	
Extraordinary losses	260	38	∆222	27	△10	
Profit before income taxes	1,026	411	∆614	790	378	
Income taxes	661	294	∆366	571	276	
Profit attributable to non-controlling interests	1	∆2	∆4	_	2	
Profit attributable to owners of parent	363	119	∆243	218	98	
(YoY)	447.2%	△67.0%	-	82.2%	-	
(% of Net sales)	0.8%	0.3%	_	0.4%	_	

(2) Consolidated Statement of Comprehensive Income

					(million yen)
	FY3/2018 FY3/2019 FY3/2020		FY3/2019		2020
	2nd Quarter	2nd Quarter		2nd Quarter	
	4/2017~9/2017	4/2018~9/2018		4/2019~9/2019	
			YoY Change		YoY Change
Profit	365	117	∆248	218	101
Other comprehensive income	93	46	∆47	∆85	∆131
Valuation difference on available-for-sale	88	20	∆52	A 90	^ 105
securities	88	36	∆52	∆89	△125
Deferred gains or losses on hedges	2	3	0	△0	∆4
Remeasurements of defined benefit plans,	2	C	2	3	^ ว
net of tax	2	6	3	3	∆2
Comprehensive income	459	163	∆295	132	∆30
(YoY)	486.1%	∆64.5%	-	△18.7%	-
Comprehensive income attributable to	454	105	A 200	122	^ 22
owners of parent	454	165	∆288	132	∆33
Comprehensive income attributable to	4	^ 2	^ 7		
non-controlling interests	4	∆2	∆7	_	2

					(million yen)	
	FY3/2019	FY3/2019		FY3/2020		
	2nd Quarter			2nd Q		
	End of 9/2018	End of 3	End of 3/2019		End of 9/2019	
		Change			Change	
Total current assets	16,795	21,055	4,260	19,207	∆1,847	
Cash and deposits	8,464	11,703	3,238	10,182	△1,521	
Accounts receivable - trade	2,066	2,420	353	2,309	△110	
Inventories	4,016	4,375	358	4,712	337	
Other	2,246	2,557	310	2,003	△554	
Total fixed assets	44,886	47,879	2,993	47,334	∆545	
Total tangible fixed assets	23,903	25,721	1,818	25,780	58	
Buildings and structures	9,721	13,999	4,277	14,122	123	
Land	9,211	9,141	∆69	9,166	24	
Leased assets	1,646	1,510	△135	1,324	△186	
Construction in progress	2,825	255	∆2,569	31	△223	
Other	497	813	315	1,134	321	
Total intangible fixed assets	14,987	16,235	1,248	15,688	∆547	
Goodwill	14,447	15,710	1,262	15,231	∆478	
Other	539	525	∆14	457	∆68	
Investment and other assets	5,996	5,922	∆73	5,865	∆57	
Investment securities	842	726	△115	579	△147	
Guarantee deposits	1,824	1,883	58	1,901	18	
Deferred tax assets	2,148	2,229	81	2,349	119	
Other	1,180	1,083	∆97	1,034	∆48	
Total assets	61,682	68,935	7,253	66,541	△2,393	
Total current liabilities	21,300	23,844	2,544	23,014	△829	
Accounts payable - trade	9,052	10,198	1,145	10,951	752	
Short-term loans payable	3,616	4,421	, 805	3,403	△1,018	
Current portion of long-term loans		.,		-,		
payable	4,066	4,270	203	4,056	∆214	
Lease obligations	527	467	∆59	416	∆51	
Income taxes payable	214	695	480	496	△198	
Other	3,822	3,791	∆31	3,691	∆99	
Total fixed liabilities	29,688	34,329	4,640	32,783	∆1,545	
Long-term loans payable	24,026	28,341	4,315	26,784		
Lease obligations	1,539	1,398	△141	1,200	△197	
Provision for retirement benefits for	1,000	1,000		1/200		
directors (and other officers)	588	730	141	751	20	
Retirement benefit liability	2,266	2,521	254	2,671	149	
Other	1,266	1,337	71	1,377	39	
Total liabilities	50,988	58,173	7,185	55,798	∆2,375	
Shareholders' equity	10,507	10,697	189	10,786	88	
Capital stock	2,128	2,128	_	2,128	_	
Capital surplus	1,185	1,185	-	1,183	△2	
Retained earnings	7,426	7,616	189	7,681	65	
Treasury stock	△233		_	 ∆207	25	
Accumulated other comprehensive	164	42	△121	∆43	∆85	
income		72		C+C		
Share acquisition rights	21	21	-	-	△21	
Non-controlling interests	-	-	-	-		
Total net assets	10,693	10,761	68	10,743	△18	

3. Consolidated Statement of Cash Flows

	EV/2/2010	EV/2/2010	(million yen)
	FY3/2018	FY3/2019	FY3/2020
	2nd Quarter	2nd Quarter	2nd Quarter
		4/2018~9/2018	
Cash flows from operating activities	3,359		_,
Profit before income taxes	1,026		79
Depreciation	771	736	87
Impairment loss	196		
Amortization of goodwill	526	564	60
Increase (decrease) in provision	251	123	30
Loss(gain)on disposal of assets and valuation of securities	△ 5	△ 6	Δ.
Interest and dividend income, Interest expenses	99	112	1
Decrease (increase) in notes and accounts receivable - trade	374	284	1
Decrease (increase) in inventories	△ 2	△ 494	∆3
Increase (decrease) in notes and accounts payable - trade	3	△ 414	7
Other	671	237	14
Subtotal	3,912	1,573	3,32
Interest and dividend income received, interest expenses paid	△ 104	△ 113	
Income taxes paid	△ 447	△ 1,509	△6
Cash flows from investing activities	△ 2,811	△ 1,474	∆8
Payments into time deposits	△ 0	△ 5	
Proceeds from withdrawal of time deposits	-	69	14
Purchase of tangible fixed assets	△ 2,017	△ 413	△7
Proceeds from sales of tangible fixed assets	29	114	
Purchase of intangible fixed assets	△ 88	△ 49	
Purchase of investment securities	_	△ 50	
Proceeds from sales of investment securities	1	1	1
Purchase of shares of subsidiaries resulting in change in scope of			
consolidation	△ 752	-	
Payments for sales of shares of subsidiaries resulting in change in			
scope of consolidation	△ 31	-	
•			
Payments for acquisition of businesses	-	△ 968	△2
Proceeds from sale of businesses	25	-	
Payments of loans receivable	-	△ 4	Z
Collection of loans receivable	2	1	
Payments for guarantee deposits	△ 23	△ 134	\bigtriangleup
Proceeds from collection of guarantee deposits	29	10	
Other	15	△ 46	\bigtriangleup
Cash flows from financing activities	4,755	∆ 274	∆3,2:
Net increase (decrease) in short-term loans payable	2,408	666	∆1,0
Proceeds from long-term loans payable	5,499	1,300	5
Repayments of long-term loans payable	△ 1,440	△ 1,835	△2,2
Repayments of lease obligations	∆ 347	△ 313	△24
Payments from changes in ownership interests in subsidiaries			
that do not result in change in scope of consolidation	△ 1,201	-	
Cash dividends paid	△ 148	△ 151	△1
Proceeds from share issuance to non-controlling shareholders	12		
Dividends paid to non-controlling interests	△ 27	_	
Purchase of treasury shares		△ 0	
Proceeds from issuance of shares resulting from exercise of share			
	_	60	
acquisition rights			
Purchase of treasury share acquisition rights	-	-	
Net increase (decrease) in cash and cash equivalents	5,303	△ 1,797	△1,4
Cash and cash equivalents at beginning of period	2,235	10,136	11,5
increase (decrease) in cash and cash equivalents resulting from		105	
change of scope of consolidation	_	125	
Cash and cash equivalents at end of period	7,539	8,464	10,05



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