



MEDICAL
SYSTEM
NETWORK
GROUP

C O M P A N Y P R O F I L E

C l o s e t o y o u .

H e l p i n g y o u .

Medical System Network Group

Create a quality medical infrastructure serving as “the town’s beacon of light” to sustain lives and contribute to healthy living

As a group that supports the health of the community, create a foundation for medical care and living.

Be in-tuned with the lifestyles and needs of the community, and promote the joys of living.

Take part in creating a safe community for long-term residents where they can live a lifetime at ease.

All for the future and smiles of the community.



OUR BUSINESS & NETWORK

Bringing high quality community medical care and healthy living nationwide. Our business areas and network unite to bring regional comprehensive care systems to a reality.



Pharmaceuticals Network Business

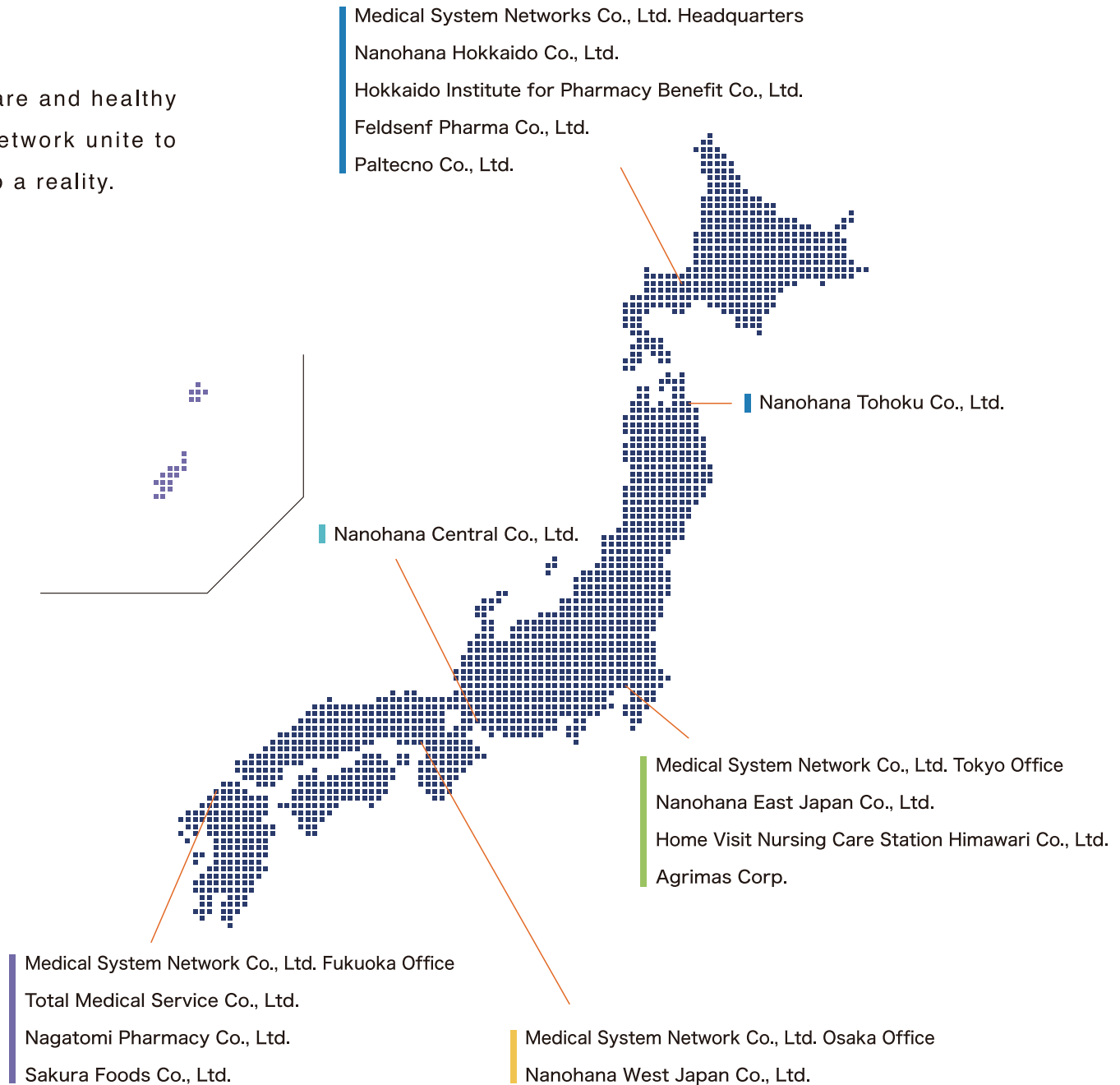
Dispensing Pharmacy Business

Leasing and Facility Related Business

Meal Catering Business

Home Visit Nursing Business

**Manufacture and
Market Pharmaceuticals Business**



We want to
help lives

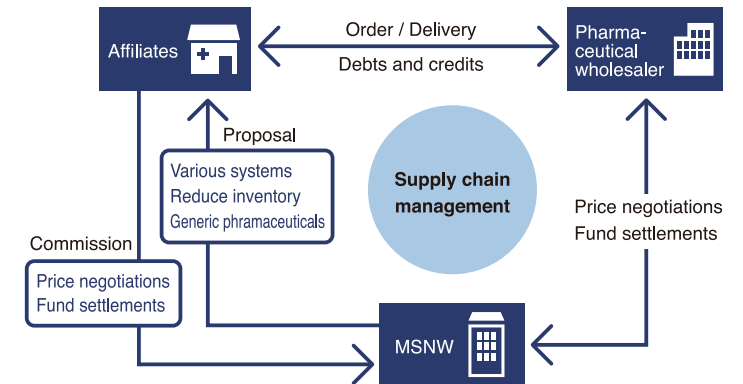
To support the aspirations of medical providers;
that is creating a future for community medical care



Creating a high quality medical care service through stable management by enhancing operational efficiency

We provide price negotiations and settlement services, proposals for inventory management systems, consumption of dead stock pharmaceuticals service to streamline and improve efficiency of subsidiary businesses of medical institutions.

It is our job for all affiliates to support and create time for each patient to provide high quality medical service. We strive to cultivate a pharmaceutical supply chain that will lead to reduction in medical costs and streamline operations to improve efficiency of subsidiary businesses.



Number of pharmaceutical network affiliates: 5,676 (as of July 1, 2020)

Pharmaceutical ordering support

Streamline process for ordering pharmaceuticals to payment by providing an online pharmaceutical ordering system and correspondence services (price negotiations, etc.) with the wholesalers. Also provide strong back up towards generic drug initiatives.

Dead stock exchange

(dead stock consumption service)

Patented

By registering dead stock online, we will match the buying and selling of pharmaceuticals between affiliates in order to reduce disposal losses. Consumption results average 90%. This service may be used without need for any cash-related transactions between pharmacies.

Inventory management system “MediSys VAN”

“MediSys VAN” is an original pharmaceutical inventory management system developed specially for network affiliates. We support proper inventory management by making pharmaceutical inventory visible.

Various services to support general management

We offer various services including a search engine for prices on generic drugs available on our private network affiliates portal site, and discount on fire insurance, joint magazine subscriptions, PPS, and introduction to various dispensing equipment as requested.

We want
to support
life close by

The closest medical provider supporting
the community as the “town’s beacon of light”



Standing alongside patients as a “community pharmacy” and bringing detailed care to a reality through cooperation with other medical institutions.

Aiming to provide a medical service rooted in the community, and set a pharmacy management base in each region. We exert the expertise of pharmacists as a member of medical and nursing teams who take care of the community. By working with doctors, nurses, and nursing care staff to correlate and share information on the condition of each patient in our home visit services we have focused on for many years, we put into practice a highly detailed form of drug therapy.



なの花薬局

Nanohana Pharmacy

427 pharmacies nationwide (as of July 1, 2020)

Family pharmacy & pharmacist

The ways of pharmacies are constantly forced to undergo change with the aging population. Beyond prescription drug management, Nanohana Pharmacy also strives to become a patient-first pharmacy the community can consult and depend on.

Home visit & palliative care

Home visit services to houses or residential facilities for patients and elderly who are not able to freely leave their living quarters. Pharmacists provide guidance for proper medication and support, so patients can feel at ease when taking their medication.

Creating a pharmacy that fits the needs of the community

We create pharmacies that fit the characteristics of each region and medical facility across the nation. We support the residents of a community by utilizing the group's strengths in depopulated locations by opening pharmacies in areas without them, and place personnel who can handle the advanced needs of pharmaceutical management at establishments situated in front of large general hospitals.

Efforts in prevention, presymptomatic diagnose and health support

- Nutrition consultations with registered dietitians and nutritionists
- "NANO-Fit" exercise programs
- Opening of health fairs
- Expansion of OTC and healthy foods

We want to
deliver the
joys of living
for life

“Creating towns” with communities

long-term residents can live a lifetime at ease.



Providing a “medical,” “dietary,” and “living” infrastructure suitable for the community

We develop and manage bases that support medical care and lifestyles complying to regional characteristics. For example, medical malls, our integrated facilities, take care in matching the medical needs of the community and aspiration of new doctors looking to establish their own businesses.

In addition to nursing facility functions, our serviced residence for the elderly “Wisteria” series, is equipped full with medical care services and a restaurant available for public use. We provide the “medical,” “dietary,” and “living” needs the community and elderly citizens truly require supporting the “individuality” of each and every person.



Developing a medical mall

By bringing together several medical facilities, we provide convenience and reliable medical specialists to patients, and efficient facility management and ease of patient gathering to practitioners. We develop medical malls in building-type, village-type, or several other forms to suit the characteristics of a community.

Serviced residence for the elderly

With “elderly residence + medical facility + dispensing pharmacy” as its core elements, we created an environment with nursery offices, day-care centers, culture centers and various other functions that continue to support the community and provide safe living for occupants.

Business establishment support for practitioners

Full support in devising a business plan, medical service area investigation, real estate property selection, design, enforcement and application for a new business is offered to practitioners after careful discussion to understand the principles of medical facility management.

Other services

- Architectural design and execution of medical facilities and serviced residence for the elderly, etc.
- Leasing for medical and dispensing equipment, and cars, etc.
- Insurance agency service to take care of personal or corporate needs



Meal Catering Business

**Supporting the health of patients
and users everyday through meals**

We provide a meal catering service serving safe and hearty meals at hospitals and welfare facilities. We put efforts into raising the skill of our nutritionists and chefs to support the recovery and condition maintenance of our patients and users through every day meals and hope to provide dishes favored by many.



Home Visit Nursing Business

Supporting your recuperation at home through our professional nursing care and advice

Assistance is provided for individuals with sicknesses and disabilities by home visit nurses, by providing 24-hour support every day, families of patients can also feel at ease. Through linking with pharmacists of Nanohana Pharmacy, the primary care physician, and nursing care staff, we carry out high quality community-based nursing.



Manufacture and Market Pharmaceuticals Business

Delivering high quality generic drugs and safety

We take responsibility with pharmaceutical manufacturers to create high quality drugs many can choose from a vast number of generic drugs on the market, and ensure they are safely delivered to the hands of patients at our pharmacies. We also take care in incorporating the opinions of our pharmacies regarding the packaging on pharmaceuticals to prevent medical malpractice.

FELDSENF PHARMA





Aiming for a sustainable society and to improve QOL (Quality of Life) for community residents

To resolve social issues regarding the aging population, we engage in various projects to support the health of community residents. We deepen bonds with the community and promote social contribution activities such as education on health awareness and development of medical technology, improving health through sports, and many culture and art activities.



Joint research & endowed courses

It is important for us to cooperate with key hospitals in the community as leaders of a regional comprehensive care system during this time, as medical and nursing care shifts from hospitals to homes. We are focused on academic-industrial cooperation with universities and educational research bodies to open joint studies and endowed courses to further expand collaborations.



Promotion and public awareness about transplantation therapy

We support the activities of the Hokkaido Transplant Medical Promotion Foundation, a congregation of universities and medical institutions across Hokkaido who have gathered to spread legitimate information and public awareness regarding transplantation therapy, and who aim to create a system to support transplant recipients and organ donors.



Social Welfare Forum

Social welfare forums are frequently held by Hokkaido's four social welfare corporations with the support of local government and newspaper companies to educate the community about "welfare," which include topics such as the decreasing birthrate and aging population, deficiency of day-care centers, and social security problems.



Employment of disabled persons

Our group is working towards creating a working environment that will fit the individualities of people with disabilities and promote employment. We also support the activities of Temiru Farm, an agricultural production corporation working towards the domestic production of “bukuryo (poria cocos),” an important ingredient in traditional Chinese herbal medicine, together with people with disabilities and the assistance of social welfare corporations, government, and TSUMURA & CO.



Promoting health through sports

Beginning with rugby, we support the activities of local club teams, sponsorships for sports tournaments, volunteer activities for coaching sports at elementary schools, healthy improvement and development of children, international exchange, and second careers for professional athletes.



Culture and art activities

We support culture and art activities by inviting symphony orchestras and holding concerts and public reading events, as well as providing a facility for local elementary students and musicians to perform at our serviced residence for the elderly Wisteria group facilities.



A company bringing smiles to their employees, for the smiles of the community

We support the lifestyles and smiles of the community by considering the feelings of residents as professionals who partake in medical care and health. We also create a worthwhile working environment that recognizes diverse work habits to bring out energy in each one of our employees for them to lead rich and fulfilling lifestyles.


Health declaration

As a company that supports the healthy living of residents in a community, Medical System Network Group believes it is vitally important for employees and families to be physically and mentally well. As a group, we commit to working towards raising health awareness and support maintaining a working environment that promotes health.



- ① "Nanohana Forum" (Kioi Conference, Tokyo)
- ② Training recreational facility "Club Kinkei"
(Jozankei Onsen, Sapporo)
- ③ Group philosophy and action agenda formulation
- ④ Ongoing "company authorized club" activities
launched by employees to participate in



A portrait of Inao Tajiri, President & Representative Director of Medical System Network Co., Ltd. He is an older man with grey hair and glasses, wearing a dark suit, white shirt, and striped tie. He is seated and gesturing with his hands while speaking. The background is a dark bookshelf filled with books.

President & Representative Director

Inao Tajiri

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Medical System Network Co., Ltd. began by bringing together pharmaceutical distribution, dispensing pharmacies, and system development businesses in 1999. The philosophy adopted at the time of the company's founding was to secure healthy living and medical care of the community by creating a sustainable long-term social infrastructure through carrying out an efficient pharmaceutical supply chain management.

From there on, we have expanded our businesses and continued to grow. We now operate various businesses beginning with the pharmaceuticals network business and dispensing pharmacy business as the main core businesses, medical malls and serviced residence for the

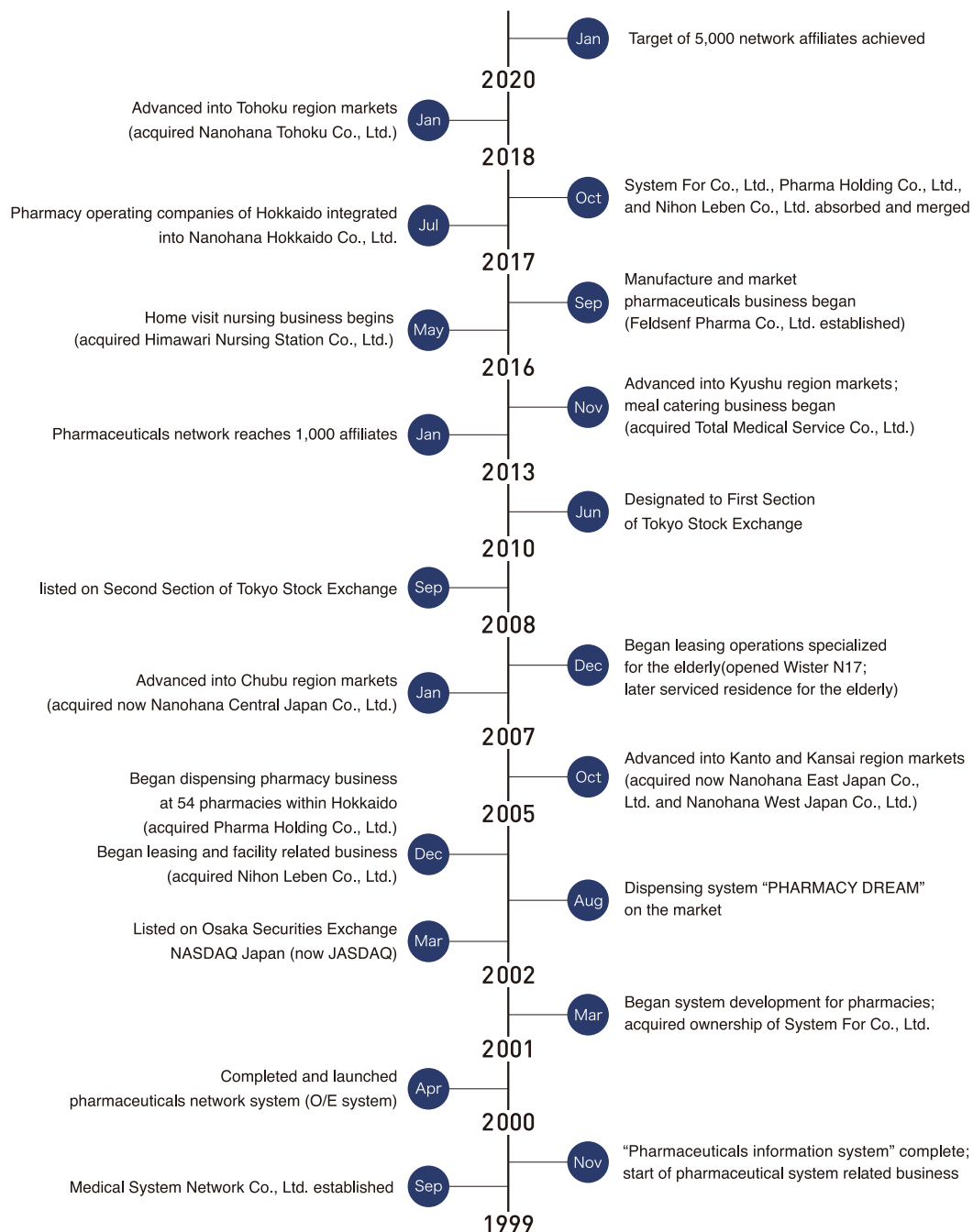
elderly, meal catering, home visit nursing, and generic drugs, that support the medical care of communities.

The social affairs have undergone great changes recently. There is an increase in necessity and urgency for the construction of a regional comprehensive care system and to control social security costs in response to the continuously aging society. We believe our businesses will become essential to resolving imminent social issues in the future.

We continue to evolve so people in communities can lead safe and fulfilling lives true to themselves.

Please look forward to Medical System Network Group's activities.

HISTORY



OUTLINE (As of March 31, 2020)

Trade name	Medical System Network Co., Ltd. (Securities Code: 4350)
Company headquarters	24-3 Kitajujo-Nishi, Chuo-ku, Sapporo, 060-0010, Japan
Established	September 16, 1999
Capital	2.128 billion yen
Representative	Inao Tajiri, President and Representative Director
Accounting period	March 31
Businesses	Pharmaceuticals Network Business Dispensing Pharmacy Business Leasing and Facility Related Business Meal Catering Business Home Visit Nursing Business Manufacture and Market Pharmaceuticals Business

For medical care, nursing, and social welfare...

We will continue to expand.

We will continue to connect.

To create a future safe for community residents to live a lifetime, we will build a high quality pharmaceutical network with our own hands.

We stand alongside as the "town's beacon of light" and support the individual lifestyles of each and every person.

Closest to you, helping you.

—— All for the smiles and future of the community.

MEDICAL SYSTEM NETWORK GROUP

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