
MEDICAL SYSTEM NETWORK Co., Ltd.

Fiscal Year Ending March 2019

First Section of Tokyo Stock Exchange; Securities Code: 4350

Data Book

(May 8, 2019)



Table of Contents

1. Consolidated Statement of Income and Comprehensive Income	• • • 1
(1) Consolidated Statement of Income	
(2) Consolidated Statement of Comprehensive Income	
2. Consolidated Balance Sheet	• • • 2
3. Consolidated Statement of Cash Flows	• • • 3

■ About contents covered

- ※ Caution is given to the accuracy of information,
and we do not take responsibility for loss etc., as a result of misinformed information.

- ※ Furthermore, this report is not prepared for the purposes of investment solicitation.
Readers are responsible for their own judgement in any decision regarding investments.

1. Consolidated Statement of Income and Comprehensive Income

(1) Consolidated Statement of Income

(million yen)

	FY3/2017 4/2016~3/2017	FY3/2018 4/2017~3/2018		FY3/2019 4/2018~3/2019	
				Change	Change
Total sales	88,865	93,977	5,112	98,232	4,254
(YoY)	1.3%	5.8%	-	4.5%	-
Cost of sales	54,700	57,369	2,669	60,961	3,591
(Cost of sales ratio)	61.6%	61.0%	-	62.1%	-
Gross profit	34,164	36,607	2,443	37,271	663
(YoY)	4.2%	7.2%	-	1.8%	-
(GPM)	38.4%	39.0%	-	37.9%	-
SG&A expenses	32,050	33,444	1,393	35,842	2,398
(SG&A ratio)	36.1%	35.6%	-	36.5%	-
Labor costs	18,771	19,603	832	20,878	1,274
Depreciation	1,052	965	△ 87	1,036	71
Amortization of goodwill	1,009	1,056	47	1,147	90
Operating profit	2,113	3,163	1,050	1,428	△ 1,734
(YoY)	△44.1%	49.7%	-	△54.8%	-
(OPM)	2.4%	3.4%	-	1.5%	-
Non-operating profit	275	378	103	405	26
Interest income and Dividend income	8	9	1	11	1
Other	266	368	102	393	24
Non-operating expenses	279	291	12	333	41
Interest expenses	221	214	△ 6	236	21
Other	57	77	19	96	19
Recurring profit	2,109	3,250	1,141	1,501	△ 1,749
(YoY)	△45.4%	54.1%	-	△53.8%	-
(RPM)	2.4%	3.5%	-	1.5%	-
Extraordinary gains	57	19	△ 38	49	29
Extraordinary losses	260	976	716	128	△ 848
Profit before income taxes	1,906	2,293	386	1,422	△ 871
Income taxes	1,262	1,271	9	962	△ 309
Profit attributable to non-controlling interests	72	△ 0	△ 73	△ 2	△ 2
Net income (Profit attributable to owners of parent)	571	1,022	450	462	△ 559
(YoY)	△66.8%	78.8%	-	△54.7%	-
(NIM)	0.6%	1.1%	-	0.5%	-

(2) Consolidated Statement of Comprehensive Income

(million yen)

	FY3/2017 4/2016~3/2017	FY3/2018 4/2017~3/2018		FY3/2019 4/2018~3/2019	
				Change	Change
Profit	644	1,021	377	460	△ 561
Other comprehensive income	38	99	60	△ 75	△ 174
Valuation difference on available-for-sale securities	34	93	58	△ 59	△ 152
Deferred gains or losses on hedges	12	2	△ 9	△ 6	△ 8
Remeasurements of defined benefit plans, net of tax	△ 7	3	11	△ 9	△ 13
Comprehensive income	683	1,121	437	384	△ 736
(YoY)	△ 63.8%	64.0%	-	△ 65.7%	-
Comprehensive income attributable to owners of parent	611	1,119	508	387	△ 731
Comprehensive income attributable to non-controlling interests	72	1	△ 70	△ 2	△ 4

2. Consolidated Balance Sheet

(million yen)

	FY3/2017 End of 3/2017	FY3/2018 End of 3/2018		FY3/2019 End of 3/2019	
			Change		Change
Total current assets	10,607	18,004	7,397	21,055	3,050
Cash and deposits	2,252	10,201	7,948	11,703	1,502
Accounts receivable - trade	2,223	2,332	109	2,420	87
Inventories	4,055	3,522	△ 533	4,375	852
Other	2,075	1,948	△ 126	2,557	608
Total fixed assets	40,130	44,754	4,623	47,879	3,125
Total tangible fixed assets	21,246	24,129	2,883	25,721	1,591
Buildings and structures	10,144	9,955	△ 188	13,999	4,044
Land	8,186	9,258	1,071	9,141	△ 116
Leased assets	1,855	1,764	△ 90	1,510	△ 254
Construction in progress	597	2,688	2,091	255	△ 2,433
Other	462	462	0	813	351
Total intangible fixed assets	13,833	15,045	1,212	16,235	1,189
Goodwill	13,184	14,451	1,266	15,710	1,258
Other	648	594	△ 54	525	△ 68
Investment and other assets	5,050	5,578	527	5,922	343
Investment securities	583	812	228	726	△ 86
Guarantee deposits	1,737	1,720	△ 16	1,883	162
Deferred tax assets	1,519	1,912	392	2,229	317
Other	1,210	1,132	△ 77	1,083	△ 49
Total assets	50,737	62,759	12,021	68,935	6,176
Total current liabilities	16,920	21,769	4,849	23,844	2,075
Accounts payable - trade	9,144	9,416	272	10,198	782
Short-term loans payable	456	2,950	2,494	4,421	1,471
Current portion of long-term loans payable	2,790	3,949	1,159	4,270	321
Lease obligations	617	564	△ 52	467	△ 96
Income taxes payable	413	1,135	721	695	△ 440
Other	3,498	3,753	254	3,791	37
Total fixed liabilities	23,172	30,404	7,232	34,329	3,924
Long-term loans payable	18,479	24,679	6,199	28,341	3,662
Lease obligations	1,707	1,650	△ 57	1,398	△ 252
Provision for retirement benefits for directors (and other officers)	368	580	211	730	149
Retirement benefit liability	1,803	2,128	324	2,521	393
Other	812	1,365	553	1,337	△ 27
Total liabilities	40,092	52,174	12,081	58,173	5,999
Shareholders' equity	10,109	10,441	332	10,697	255
Capital stock	1,932	2,097	164	2,128	30
Capital surplus	1,742	1,160	△ 582	1,185	25
Retained earnings	6,735	7,459	723	7,616	157
Treasury stock	△ 302	△ 275	26	△ 233	42
Accumulated other comprehensive income	21	118	96	42	△ 75
Share acquisition rights	-	21	21	21	△ 0
Non-controlling interests	514	2	△ 511	-	△ 2
Total net assets	10,644	10,584	△ 60	10,761	176

3. Consolidated Statement of Cash Flows

(million yen)

	FY3/2017 4/2016~3/2017	FY3/2018 4/2017~3/2018	FY3/2019 4/2018~3/2019
Cash flows from operating activities	3,084	6,699	2,840
Profit before income taxes	1,906	2,293	1,422
Depreciation	1,594	1,491	1,624
Impairment loss	237	727	55
Amortization of goodwill	1,009	1,056	1,147
Increase (decrease) in provision	373	473	432
Loss(gain)on disposal of assets and valuation of securities	△ 33	△ 2	△ 2
Interest and dividend income, Interest expenses	214	206	226
Decrease (increase) in notes and accounts receivable - trade	812	496	500
Decrease (increase) in inventories	△ 472	759	△ 620
Increase (decrease) in notes and accounts payable - trade	△ 765	△ 569	69
Other	514	728	△ 112
Subtotal	5,392	7,662	4,742
Interest and dividend income received, interest expenses paid	△ 215	△ 214	△ 229
Income taxes paid	△ 2,091	△ 748	△ 1,672
Cash flows from investing activities	△ 3,909	△ 6,848	△ 5,921
Payments into time deposits	△ 1	△ 0	△ 63
Proceeds from withdrawal of time deposits	7	18	89
Purchase of tangible fixed assets	△ 2,170	△ 4,050	△ 3,094
Proceeds from sales of tangible fixed assets	304	54	407
Purchase of intangible fixed assets	△ 192	△ 190	△ 82
Purchase of investment securities	△ 39	△ 40	△ 50
Proceeds from sales of investment securities	20	1	34
Purchase of shares of subsidiaries resulting in change in scope of consolidation	△ 1,725	△ 2,466	△ 2,898
Payments for sales of shares of subsidiaries resulting in change in scope of consolidation	-	△ 110	-
Payments for acquisition of businesses	△ 53	-	△ 968
Proceeds from sale of businesses	27	25	76
Payments of loans receivable	△ 49	△ 100	△ 6
Collection of loans receivable	11	5	3
Payments for guarantee deposits	△ 76	△ 63	△ 202
Proceeds from collection of guarantee deposits	33	47	20
Other	△ 2	21	811
Cash flows from financing activities	998	8,050	4,338
Net increase (decrease) in short-term loans payable	△ 3,241	2,598	1,471
Proceeds from long-term loans payable	8,555	10,514	7,668
Repayments of long-term loans payable	△ 3,263	△ 3,222	△ 3,967
Repayments of lease obligations	△ 727	△ 678	△ 591
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	-	△ 1,201	-
Cash dividends paid	△ 297	△ 297	△ 304
Proceeds from share issuance to non-controlling shareholders	-	12	-
Dividends paid to non-controlling interests	△ 27	△ 27	-
Proceeds from disposal of treasury shares	-	-	-
Purchase of treasury shares	-	-	△ 0
Proceeds from issuance of common shares	-	-	-
Proceeds from issuance of shares resulting from exercise of share acquisition rights	-	326	60
Proceeds from issuance of share acquisition rights	-	24	-
Net increase (decrease) in cash and cash equivalents	173	7,901	1,257
Cash and cash equivalents at beginning of the year	2,061	2,235	10,136
Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation	-	-	125
Cash and cash equivalents at end of the year	2,235	10,136	11,520



【 Contact us 】

MEDICAL SYSTEM NETWORK Co., Ltd.

Corporate Planning Division

E-mail : info@msnw.co.jp