

MEDICAL SYSTEM NETWORK GROUP

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MEDICAL  
SYSTEM  
NETWORK  
GROUP

C O M P A N Y   P R O F I L E





Community Pharmacy Business

Pharmaceuticals Network Business

Leasing and Facility  
Related Business

Manufacture and Market Pharmaceuticals, Digital Shift,  
Meal Catering and Home Visit Nursing Business



Close to you.

Helping you.

Medical System Network Group

We aim to serve as “the town’s beacon of light,”  
building a quality medical infrastructure that  
sustains lives and contributes to healthy living

As a group that supports the health of the community, we create foundations that underpin medical care and life in general. We strive to be in tune with community lifestyles and needs and to promote the joys of living. We help to build safe communities where long-term residents can live with a sense of ease. We direct all of our efforts toward the happiness and future of the communities where we operate.

## OUR BUSINESS & NETWORK

Bringing high quality community medical care and healthy living nationwide. Our business areas and network unite to bring regional comprehensive care systems to a reality.



### Community Pharmacy Business

### Pharmaceuticals Network Business

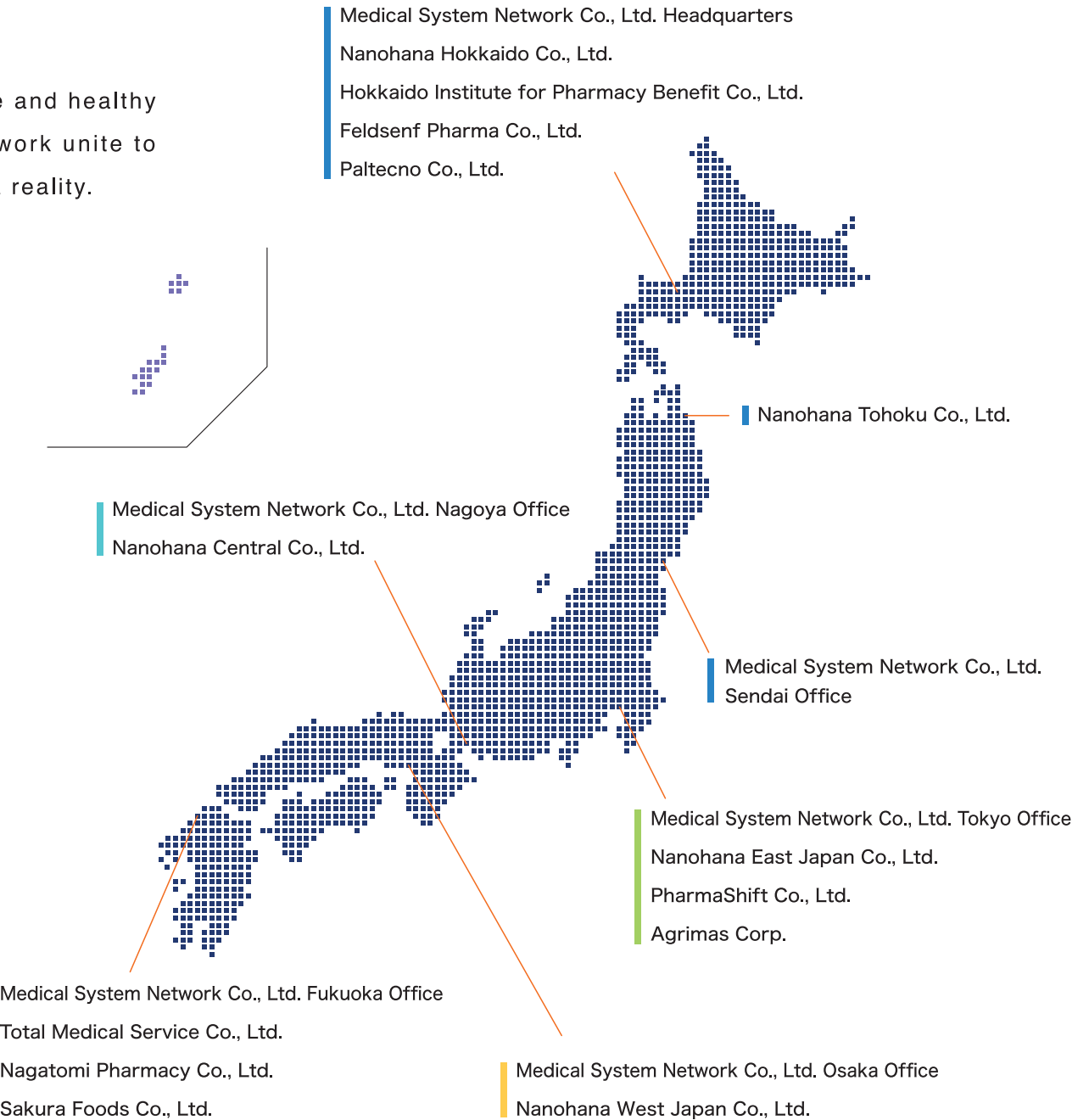
### Manufacture and Market Pharmaceuticals Business

### Digital Shift Business

### Leasing and Facility Related Business

### Meal Catering Business

### Home Visit Nursing Business







We want  
to support  
life close by

The closest medical provider supporting  
the community as the “town’s beacon of light”

As a " the town’s beacon of light"  
that supports the community  
Aiming to be the community pharmacy  
of choice

To provide medical services rooted in the community, we strive to understand each medical issue and promote the creation of a community pharmacies that are needed, trusted, and loved by residents and patients.In addition, by sharing information and collaborating with doctors, nurses, caregivers, and many other professionals, we practice care that takes advantage of their respective expertise and support patients to live their lives in their own way in their own familiar places.  
We support healthy living and health as a "the town’s beacon of light" that serves as a spiritual center for the community.



なの花薬局  
Nanohana Pharmacy



450 pharmacies nationwide (as of October 31, 2023)

Improving the quality  
of pharmacy care

In addition to providing an educational curriculum to acquire advanced knowledge, skills, and clinical experience to deal with various diseases, we are also strengthening human resource development to improve medical mindset and communication skills to solve health issues in detail with each individual patient.

Medical Safety Initiatives

We are striving to create a safe and secure environment by introducing a medical safety system to avoid risks related to medications and to ensure that patients can take their medications with peace of mind, improving the awareness and skills of each pharmacist, and thoroughly enhancing pharmacy facilities with consideration for the physical and mental conditions of patients.

Addressing Local Medical Issues

We provide team care by sharing issues with various professions related to housing, medical care, nursing care, prevention, and lifestyle support in order to build a comprehensive community care system.Home visits, which have been a focus of the company for many years, provide a seamless transition from hospital to home care. We respect the values of patients and their families and support them so that they can live a life of care with peace of mind.

Efforts to Address Social Issues

Aiming to be pharmacies that provide more than just "medicine," we are promoting various initiatives related to prevention, pre-diseases, and health support, such as providing exercise programs and nutritional counseling by a registered dietitian. In addition, we are building a system that can respond to emergencies such as disasters and outbreaks of infectious diseases.

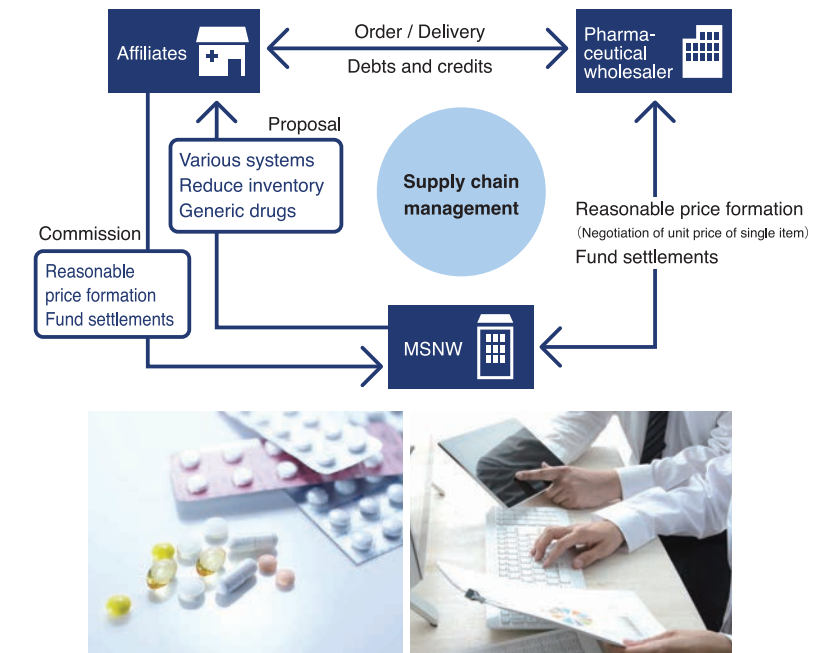


We want to  
help lives

To support the aspirations of medical providers;  
that is creating a future for community medical care

# Supporting pharmacy management by enhancing operational efficiency and creating high quality medical services

Pharmaceutical network service is a platform business that provides comprehensive management support services to pharmacies, hospitals and clinics, and streamlines the pharmaceutical distribution process. The management of medical institutions, including pharmacies, involves complicated peripheral operations in addition to the provision of medical care, which is their primary business. We provide comprehensive support for pharmacy management by proposing pharmaceutical inventory management systems, dead stock consumption services, and arranging for the formation and settlement of appropriate transaction prices with pharmaceutical wholesalers to streamline and improve the efficiency of peripheral operations at medical institutions. In addition, we utilize the know-how of our directly managed pharmacies to create time for network affiliates to face patients and provide high-quality medical services. In addition, we continue to work with network affiliates and pharmaceutical wholesalers to promote efficiency and rationalization of peripheral operations, aiming to promote improved distribution in the pharmaceutical market and establish supply chain management, thereby contributing to local healthcare.



医薬品ネットワーク  
9,417 network affiliates (as of October 31, 2023)

## Various services to support general management

We offer a portal site exclusively for network affiliates with management figures and a generic drug price search function, home healthcare support, proposals for inventory management systems with ordering functions, pharmacist education support, and various services such as fire insurance group discounts, magazine subscription joint purchases, and introductions to dispensing equipment upon request of network affiliates.

## Pharmaceutical ordering support

We streamline operations from ordering to payment of pharmaceuticals by proposing an online ordering system for pharmaceuticals and supporting correspondence operations with pharmaceutical wholesalers. We also provide full support for shift to generic drugs.

## Dead stock exchange (dead stock consumption service)

By registering dead stock online, we will match the buying and selling of pharmaceuticals between affiliates in order to reduce disposal losses. Consumption results over 90%. This service may be used without need for any cash-related transactions between pharmacies.

Patented

## Utilization of group companies

Generic drug manufacturer : FELDSENF PHARMA

Our group company FELDSENF PHARMA of generic drug manufacturer, supplies generic drugs to our directly managed stores and network affiliates as main users. We provide a stable supply of many generic drugs throughout Japan.

LINE service : "Tsunagaru Pharmacy"

Our group company Pharmashift provides pharmacy support services utilizing LINE. Network affiliates are offered services such as online medication guidance and electronic medication registers at reasonable prices, in addition to free prescription transmission services.





We want to  
deliver the  
joys of living  
for life

“Creating towns” with communities  
long-term residents can live a lifetime at ease.

## Providing a “medical,” “dietary,” and “living” infrastructure suitable for the community

We develop and manage bases that support medical care and lifestyles complying to regional characteristics. For example, medical malls, our integrated facilities, take care in matching the medical needs of the community and aspiration of new doctors looking to establish their own businesses.

In addition to nursing facility functions, our serviced residence for the elderly “Wisteria” series, is equipped full with medical care services and a restaurant available for public use. We provide the “medical,” “dietary,” and “living” needs the community and elderly citizens truly require supporting the “individuality” of each and every person.



### Developing a medical mall

By bringing together several medical facilities, we provide convenience and reliable medical specialists to patients, and efficient facility management and ease of patient gathering to practitioners. We develop medical malls in building-type, village-type, or several other forms to suit the characteristics of a community.

### Serviced residence for the elderly

With “elderly residence + medical facility + community pharmacy” as its core elements, we created an environment with nursery offices, day-care centers, culture centers and various other functions that continue to support the community and provide safe living for occupants.

### Business establishment support for practitioners

Full support in devising a business plan, medical service area investigation, real estate property selection, design, enforcement and application for a new business is offered to practitioners after careful discussion to understand the principles of medical facility management.

### Other services

- Architectural design and execution of medical facilities and serviced residence for the elderly, etc.
- Leasing for medical and dispensing equipment, and cars, etc.
- Insurance agency service to take care of personal or corporate needs

Manufacture and Market Pharmaceuticals Business

Delivering high quality generic drugs and safety

We take responsibility with pharmaceutical manufacturers to create high quality drugs many can choose from a vast number of generic drugs on the market, and ensure they are safely delivered to the hands of patients at our pharmacies. We also take care in incorporating the opinions of our pharmacies regarding the packaging on pharmaceuticals to prevent medical malpractice.

FELDSNF PHARMA



Digital Shift Business

Building a “new innovative medical care platform” of the digital age

By combining multiple functions using official LINE account "Tsunagaru Pharmacy" to connect patients and pharmacies, we aim to create a future where patients can centrally manage their own medical information while building a universal platform for pharmacies nationwide.



Meal Catering Business

Supporting the health of patients and users everyday through meals

We provide a meal catering service serving safe and hearty meals at hospitals and welfare facilities. We put efforts into raising the skill of our nutritionists and chefs to support the recovery and condition maintenance of our patients and users through every day meals and hope to provide dishes favored by many.



Home Visit Nursing Business

Supporting your recuperation at home through our professional nursing care and advice

Assistance is provided for individuals with sicknesses and disabilities by home visit nurses, by providing 24-hour support every day, families of patients can also feel at ease. Through linking with pharmacists of Nanohana Pharmacy, the primary care physician, and nursing care staff, we carry out high quality community-based nursing.







## Aiming for a sustainable society and to improve QOL (Quality of Life) for community residents

To resolve social issues regarding the aging population, we engage in various projects to support the health of community residents. We deepen bonds with the community and promote social contribution activities such as education on health awareness and development of medical technology, improving health through sports, and many culture and art activities.



### Joint research & endowed courses

It is important for us to cooperate with key hospitals in the community as leaders of a regional comprehensive care system during this time, as medical and nursing care shifts from hospitals to homes. We are focused on academic-industrial cooperation with universities and educational research bodies to open joint studies and endowed courses to further expand collaborations.



### Promotion and public awareness about transplantation therapy

We support the activities of the Hokkaido Transplant Medical Promotion Foundation, a congregation of universities and medical institutions across Hokkaido who have gathered to spread legitimate information and public awareness regarding transplantation therapy, and who aim to create a system to support transplant recipients and organ donors.



### Social Welfare Forum

Social welfare forums are frequently held by Hokkaido's four social welfare corporations with the support of local government and newspaper companies to educate the community about "welfare," which include topics such as the decreasing birthrate and aging population, deficiency of day-care centers, and social security problems.





## Employment of disabled persons

Our group is working towards creating a working environment that will fit the individualities of people with disabilities and promote employment. We also support the activities of Temiru Farm, an agricultural production corporation working towards the domestic production of “bukuryo (poria cocos),” an important ingredient in traditional Chinese herbal medicine, and cultivating “soyo(perilla herb)” together with people with disabilities and the assistance of social welfare corporations, local government, and TSUMURA & CO.



## Promoting health through sports

Beginning with rugby, we support the activities of local club teams, sponsorships for sports tournaments, volunteer activities for coaching sports at elementary schools, healthy improvement and development of children, international exchange, and second careers for professional athletes.



## Culture and art activities

We support culture and art activities by inviting symphony orchestras and holding concerts and public reading events, as well as providing a facility for local elementary students and musicians to perform at our serviced residence for the elderly Wisteria group facilities.



# A company bringing smiles to their employees, for the smiles of the community

We support the lifestyles and smiles of the community by considering the feelings of residents as professionals who partake in medical care and health. We also create a worthwhile working environment that recognizes diverse work habits to bring out energy in each one of our employees for them to lead rich and fulfilling lifestyles.

## Health declaration

As a company that supports the healthy living of residents in a community, Medical System Network Group believes it is vitally important for employees and families to be physically and mentally well. As a group, we commit to working towards raising health awareness and support maintaining a working environment that promotes health.



- ① “Nanohana Forum” (Kioi Conference, Tokyo)
- ② Training recreational facility “Club Kinkei” (Jozankei Onsen, Sapporo)
- ③ Group philosophy and action agenda formulation

- ④ Ongoing “company authorized club” activities launched by employees to participate in
- ⑤ Recognized under 2023 Certified Health and Productivity Management Organization Recognition Program (Large Enterprise Category)
- ⑥ Certified as a Sports Yell Company in 2023





President & Representative Director  
**Inao Tajiri**

(土) 辰 福 雄

Medical System Network Co., Ltd. began by bringing together pharmaceutical distribution, pharmacies, and system development businesses in 1999. The philosophy adopted at the time of the company's founding was to secure healthy living and medical care of the community by creating a sustainable long-term social infrastructure through carrying out an efficient pharmaceutical supply chain management.

From there on, we have expanded our businesses and continued to grow. We now operate various businesses that support medical care in communities beginning with the community pharmacy business and pharmaceuticals network business as the main core businesses, manufacture and market pharmaceuticals business, digital shift business,

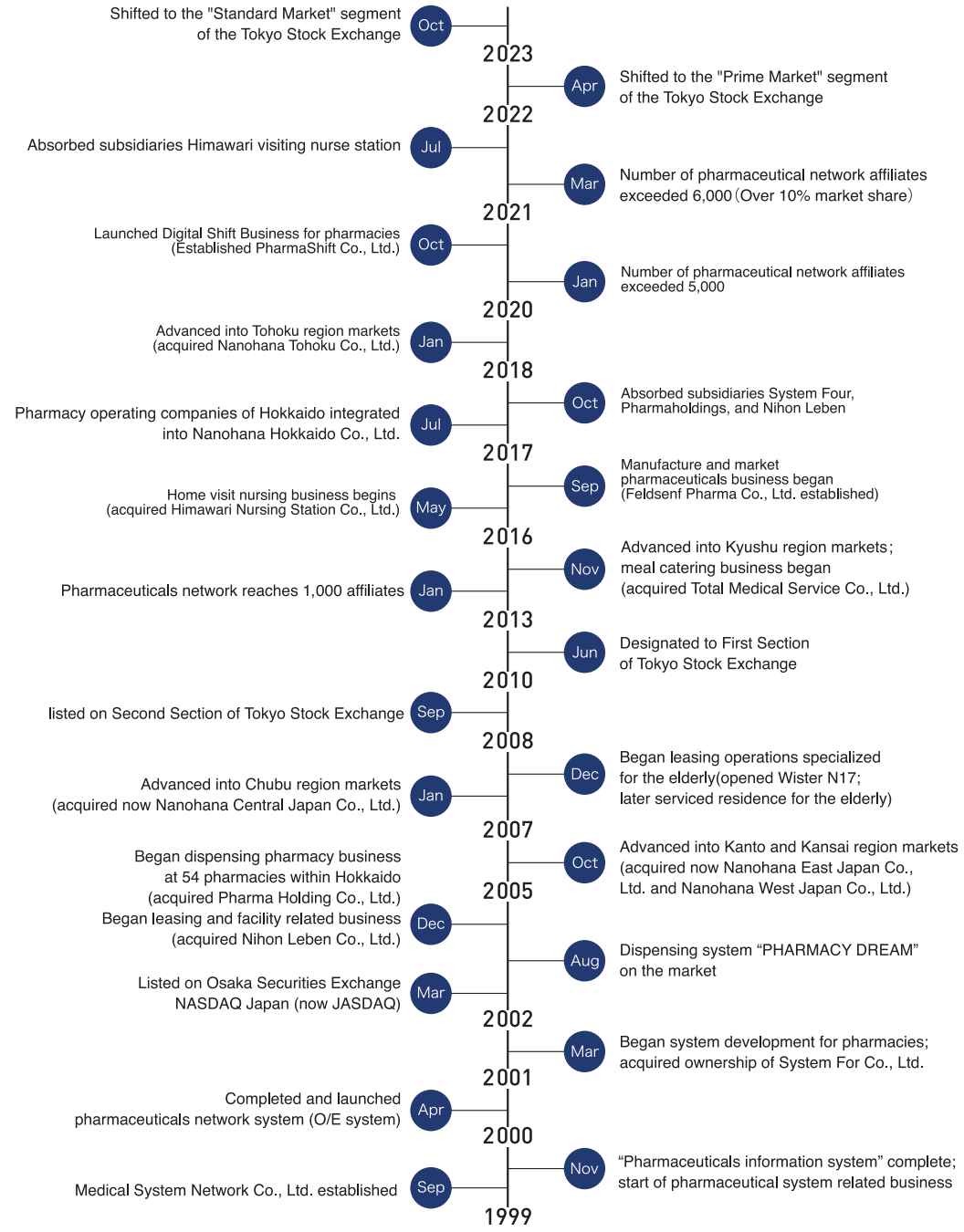
leasing and facility related business,meal catering business, and home visit nursing business.

The social affairs have undergone great changes recently. There is an increase in necessity and urgency for the construction of a regional comprehensive care system and to control social security costs in response to the continuously aging society. We believe our businesses will become essential to resolving imminent social issues in the future.

We continue to serve as a familiar medical advisor to the people in the community so that they can live their lives in peace and comfort.

Please look forward to Medical System Network Group's activities.

# HISTORY



# OUTLINE

(As of October 31, 2023)

Trade name	Medical System Network Co., Ltd. (Securities Code: 4350)
Company headquarters	24-3 Kitajujo-Nishi, Chuo-ku, Sapporo, 060-0010, Japan
Established	September 16, 1999
Capital	2.128 billion yen
Representative	Inao Tajiri, President and Representative Director
Accounting period	March 31
Businesses	Community Pharmacy Business Pharmaceuticals Network Business Manufacture and Market Pharmaceuticals Business Digital Shift Business Leasing and Facility Related Business Meal Catering Business Home Visit Nursing Business

For medical care, nursing, and social welfare...

We will continue to expand.  
We will continue to connect.

To create a future safe for community residents to live a lifetime, we will build a high quality pharmaceutical network with our own hands.

We stand alongside as the “town’s beacon of light” and support the individual lifestyles of each and every person.

Closest to you, helping you.  
—— All for the smiles and future of the community.