



info@msnw.co.jp





Close to you.

Helping you.

Medical System Network Group



#### **OUR BUSINESS & NETWORK**

Bringing high quality community medical care and healthy living nationwide. Our business areas and network unite to bring regional comprehensive care systems to a reality.



**Community Pharmacy Business** 

Pharmaceuticals Network Business

Manufacture and Market Pharmaceuticals Business

**Pharmaceutical Logistics Business** 

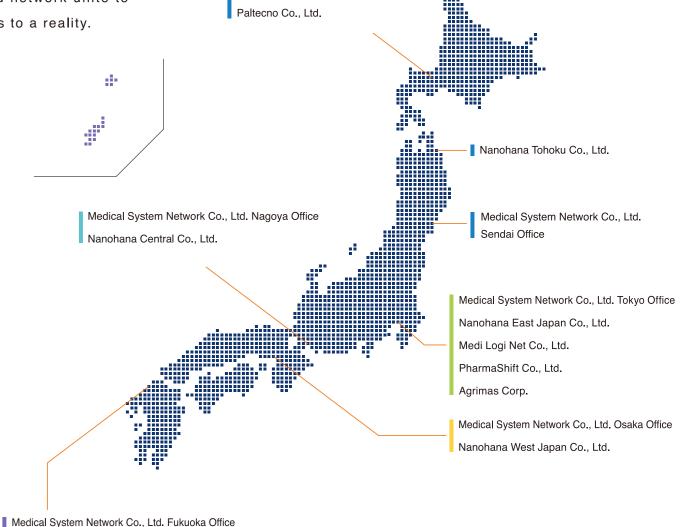
Digital Shift Business

Leasing and Facility Related Business

**Meal Catering Business** 

**Home Visit Nursing Business** 

Nanohana Kyushu Co., Ltd. Sakura Foods Co., Ltd.



Medical System Network Co., Ltd. Headquarters

Hokkaido Institute for Pharmacy Benefit Co., Ltd.

Nanohana Hokkaido Co., Ltd.

Feldsenf Pharma Co., Ltd.



# As a " the town's beacon of light" that supports the community Aiming to be the community pharmacy of choice

To provide medical services rooted in the community, we strive to understand each medical issue and promote the creation of a community pharmacies that are needed, trusted, and loved by residents and patients. In addition, by sharing information and collaborating with doctors, nurses, caregivers, and many other professionals, we practice care that takes advantage of their respective expertise and support patients to live their lives in their own way in their own familiar places.

We support healthy living and health as a "the town's beacon of light" that serves as a spiritual center for the community.





なの花薬局

Nanohana Pharma

Nanonana Pharmacy

469 Pharmacies nationwide (as of March 31, 2025)

## Improving the quality of pharmacy care

In addition to providing an educational curriculum to acquire advanced knowledge, skills, and clinical experience to deal with various diseases, we are also strengthening human resource development to improve medical mindset and communication skills to solve health issues in detail with each individual patient.

#### Medical Safety Initiatives

We are striving to create a safe and secure environment by introducing a medical safety system to avoid risks related to medications and to ensure that patients can take their medications with peace of mind, improving the awareness and skills of each pharmacist, and thoroughly enhancing pharmacy facilities with consideration for the physical and mental conditions of patients.

#### Addressing Local Medical Issues

We provide team care by sharing issues with various professions related to housing, medical care, nursing care, prevention, and lifestyle support in order to build a comprehensive community care system. Home visits, which have been a focus of the company for many years, provide a seamless transition from hospital to home care. We respect the values of patients and their families and support them so that they can live a life of care with peace of mind

#### Efforts to Address Social Issues

Aiming to be pharmacies that provide more than just "medicine," we are promoting various initiatives related to prevention, pre-diseases, and health support, such as providing exercise programs and nutritional counseling by a registered dietitian. In addition, we are building a system that can respond to emergencies such as disasters and outbreaks of infectious diseases.



## Supporting pharmacy management by enhancing operational efficiency and creating high quality medical services

Pharmaceutical network service is a platform business that provides comprehensive management support services to pharmacies, hospitals and clinics, and streamlines the pharmaceutical distribution process. The management of medical institutions, including pharmacies, involves complicated peripheral operations in addition to the provision of medical care, which is their primary business. We provide comprehensive support for pharmacy management by proposing pharmaceutical inventory management systems, dead stock consumption services, and arranging for the formation and payment of appropriate transaction prices with pharmaceutical wholesalers to streamline and improve the efficiency of peripheral operations at medical institutions. In addition, we utilize the know-how of our directly managed pharmacies to create time for network affiliates to face patients and provide high-quality medical services. In addition, we continue to work with network affiliates and pharmaceutical wholesalers to promote efficiency and rationalization of peripheral operations, aiming to promote improved distribution in the pharmaceutical market and establish supply chain management, thereby contributing to local healthcare.



## 医薬品ネットワーク

11,003 network affiliates (as of March 31, 2025)

#### Various services to support general management

We provide the data analysis functions such as purchase analysis, price search, generic switching, to payment of pharmaceuticals by etc. on a portal site exclusively for network affiliates. proposing pharmaceutical ordering systems Other services include in-home healthcare support, and inventory management systems and inventory management system proposals, inventory supporting business operations with information sharing services, education and training pharmaceutical wholesalers. We also services, online communities, and introductions to provide full support for the shift to generic dispensing equipment.

#### Pharmaceutical ordering support

We streamline operations from ordering drugs. Our relationship with wholesalers pharmacies. remains unchanged even after we become a member.

## Dead stock exchange

(dead stock consumption service)

By registering dead stock online, we will match the buying and selling of pharmaceuticals between affiliates in order to reduce disposal losses. Consumption results over 90%. This service may be used without need for any cash-related transactions between

#### Utilization of group companies

Generic drug manufacturer: FELDSENF PHARMA

Our group company FELDSENF PHARMA of generic drug manufacturer, supplies generic drugs to our directly managed stores and network affiliates as main users. FELDSENF PHARMA's products are distributed by the group company MEDI LOGI NET, which provides a stable supply throughout Japan.

LINE service: "Tsunagaru Pharmacy"

Our group company Pharmashift provides pharmacy support services utilizing LINE. Network affiliates are offered services such as online medication guidance and electronic medication registers at reasonable prices, in addition to free prescription transmission services.

## Manufacture and Market Pharmaceuticals, Pharmaceutical Logistics, Digital Shift Business



# Manufacture and Market Pharmaceuticals Business

# High quality generic drugs incorporating the opinions of our pharmacies

In order to reduce the burden of healthcare costs on patients and maintain our nation's healthcare system, we choose quality drugs from a vast number of generic medicines and provide them which patients can take and use without anxiety in cooperating with pharmaceutical manufactures.

#### FELDSENF PHARMA





## **Pharmaceutical Logistics Business**

# Safe and Secure Medicines until they reach the hands of patients

We deliver medicines, mainly generic drugs from our large-scale distribution bases in the Kanto and Kyushu regions to pharmacies throughout Japan. We contribute to the safe supply of pharmaceuticals with realizing safe, secure, and efficient pharmaceutical logistics from the time the medicines manufactured at the plants of pharmaceutical manufactures to reaching the hands of patients at pharmacies.





## **Digital Shift Business**

# Building a "new innovative medical care platform" of the digital age

By combining multiple functions using official LINE account "Tsunagaru Pharmacy" to connect patients and pharmacies, we aim to create a future where patients can centrally manage their own medical information while building a universal platform for pharmacies nationwide.







## Leasing and Facility Related, Meal Catering and Home Visit Nursing Business



# Leasing and Facility Related Business

# Providing "medical," "dietary," and "living" infrastructure suitable for the community

We provide the infrastructure sought by community residents so that they can comfortably live in a local environment familiar to them. Matching the medical needs to community with the aspirations of doctors wishing to open their own clinics, the company develops medical malls, which bringing several medical facilities, and provides support for clinic opening of doctors, we are also developing serviced residence for the elderly "Wisteria" series, which is multicomplex facility on providing medical and nursing care services.











## **Meal Catering Business**

# Supporting the health of patients and users everyday through meals

We provide a meal catering service serving safe and hearty meals at hospitals and welfare facilities. We put efforts into raising the skill of our nutritionists and chefs to support the recovery and condition maintenance of our patients and users through every day meals and hope to provide dishes favored by many.



## **Home Visit Nursing Business**

# Supporting your recuperation at home through our professional nursing care and advice

Assistance is provided for individuals with sicknesses and disabilities by home visit nurses, by providing 24-hour support every day, families of patients can also feel at ease. Through linking with pharmacists of Nanohana Pharmacy, the primary care physician, and nursing care staff, we carry out high quality community-based nursing.



#### Social Contribution Activities



# Aiming for a sustainable society and to improve QOL (Quality of Life) for community residents

To resolve social issues regarding the aging population, we engage in various projects to support the health of community residents. We deepen bonds with the community and promote social contribution activities such as education on health awareness and development of medical technology, improving health through sports, and many culture and art activities.





# Joint research & endowed courses

It is important for us to cooperate with key hospitals in the community as leaders of a regional comprehensive care system during this time, as medical and nursing care shifts from hospitals to homes. We are focused on academic-industrial cooperation with universities and educational research bodies to open joint studies and endowed courses to further expand collaborations.

# Public awareness about transplantation medicine

We support the activities of the Hokkaido Transplant Medical Promotion Foundation, a congregation of universities and medical institutions across Hokkaido who have gathered to spread legitimate information and public awareness regarding transplantation therapy, and who aim to create a system to support transplant recipients and organ donors.

# Educational support for social welfare

We support the activities and operations of the Hokkaido Social Welfare Forum and the Medical Care and Welfare Policy Research Forum, which conduct public awareness activities related to "welfare" that communities should consider, such as the declining birthrate and aging population, deficiency of day-care centers, and social security problems.







### Support for employment of disabled persons and domestic production of ingredients in Kampo medicine

Our group is working towards creating a working environment that will fit the individualities of people with disabilities and promote employment. We also support the activities of Temiru Farm, an agricultural production corporation working towards the domestic production of "bukuryo (poria cocos)," an important ingredient in traditional Chinese herbal medicine, and cultivating "soyo(perilla herb)" together with people with disabilities and the assistance of social welfare corporations, local government, and TSUMURA & CO.



## **Promoting health** through sports

Beginning with rugby, we support the activities of local club teams, sponsorships for sports tournaments, volunteer activities for coaching sports at elementary schools, healthy improvement and development of children, international exchange, and second careers for professional athletes.

## **Culture and art activities**

We support culture and art activities by inviting symphony orchestras and holding concerts and public reading events, as well as providing a facility for local elementary students and musicians to perform at our serviced residence for the elderly Wisteria group facilities.





## A company bringing smiles to their employees, for the smiles of the community

We support the lifestyles and smiles of the community by considering the feelings of residents as professionals who partake in medical care and health. We also create a worthwhile working environment that recognizes diverse work habits to bring out energy in each one of our employees for them to lead rich and fulfilling lifestyles.

#### Health declaration

As a company that supports the healthy living of residents in a community, Medical System Network Group believes it is vitally important for employees and families to be physically and mentally well. As a group, we commit to working towards raising health awareness and support maintaining a working environment that promotes health.













2 Group philosophy and action agenda formulation 3 Company authorized club in activities



425th Founding Anniversary In-House Event 5 Recognized under 2025 Certified Health and productivity Management Organization Recognition Program (Large Enterprise Category)

SPORTS YELL COMPANY

6 Certified as a Sports Yell Company in 2025



#### **HISTORY**



## OUTLINE (As of March 31, 2025)

Trade name Medical System Network Co., Ltd. (Securities Code: 4350)

Company headquarters 24-3 Kitajujo-Nishi, Chuo-ku, Sapporo, 060-0010, Japan

Established September 16, 1999

Capital 2.128 billion yen

Representative Inao Tajiri, President and Representative Director

Accounting period March 31

Businesses Community Pharmacy Business

**Pharmaceuticals Network Business** 

Manufacture and Market Pharmaceuticals Business

**Pharmaceutical Logistics Business** 

Digital Shift Business

Leasing and Facility Related Business

Meal Catering Business

Home Visit Nursing Business

For medical care, nursing, and social welfare...

We will continue to expand.

We will continue to connect.

To create a future safe for community residents to live a lifetime, we will build a high quality pharmaceutical network with our own hands.

We stand alongside as the "town's beacon of light" and support the individual lifestyles of each and every person.

Closest to you, helping you.

—— All for the smiles and future of the community.